

A large, light gray, stylized graphic resembling a continuous 'S' or infinity symbol that frames the central text. It is composed of thick, rounded bands.

Pricing Model – MCA 2011 Filing

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1 EXECUTIVE SUMMARY

Fujitsu Consulting India takes great pride in being given the opportunity to share the pricing model for XBRL Conversion Services.

1.1 FUJITSU AND XBRL

Fujitsu is a **Pioneer** in the XBRL arena and contributes significantly to the evolution of the XBRL standard.

Fujitsu is a leading player in XBRL Services in Global and Local (India) space and provides **End to End XBRL Solutions**.

As one of the initial members of the XBRL International consortium and a key developer of the specification, Fujitsu has a deep knowledge of the latest XBRL developments and best practices. Many of the world's leading companies, regulatory bodies, and intermediaries have already chosen to partner with Fujitsu to leverage its expertise and leadership.

Fujitsu thoroughly understands the financial services industry. We have been the technology partner of choice for several institutions, in excess of 50 years.

Our market-tested solution is used by **regulatory bodies, auditors, filers, analysts, and major enterprises** in **27** countries around the world. We convert your existing financial statements which may be in Word, editable PDF or Excel into XBRL format.

Our service offering, supports Indian Taxonomies for ICAI, MCA, RBI, SEBI - Mutual Funds and International like IFRS, EDINET, TDnet, SEC – US - GAAP, COREP/FINREP, HMRC - UK-GAAP - iXBRL and other recognized taxonomies.

We have a team of trained Analysts that can help in your reporting/ conversion needs for XBRL format. The team has worked extensively on conversions and can satisfy your XBRL compliance and other XBRL requirements.

1.2 FUJITSU - VALUE PROPOSITION

- A pioneer and leading global XBRL player, who has been working **since 2001 in XBRL** space.
- **World's 3rd largest IT service provider**, with revenue more than **\$55 billion US\$ and 1,72,000 employees** around the world with about 3000 people working in India.
- Someone who “Thinks Global and Acts Local”. Someone who can help you provide services for Indian XBRL opportunity, while keeping you enabled to access and serve the global XBRL opportunity.
- Someone whose market-tested solution is used by regulatory bodies, auditors, filers, preparers, analysts, and major enterprises in **over 27 countries**, and compatible with **MCA, RBI and SEBI** taxonomy too.
- Someone whose presences in decision making forums at global XBRL consortiums and best practices boards, ensures that their solutions stay latest and compatible with the current and futuristic needs of XBRL specifications and best practices - to help you stay “**Future Proof**”.

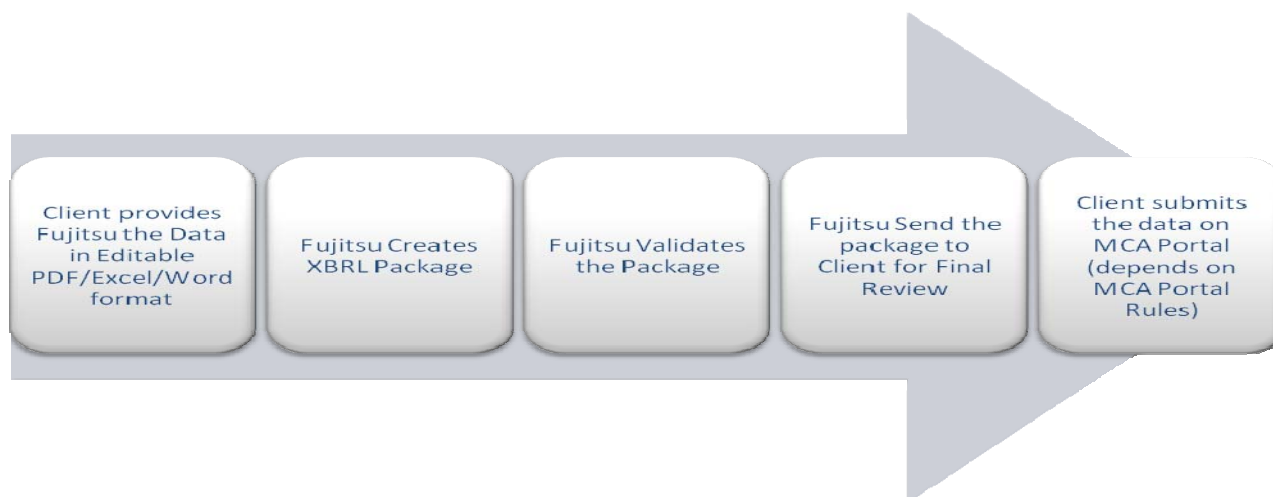
- Someone who is quality certified for **ISO 9001:2008**, process certified with SEI CMM Level 3 and security certified with **ISO 27001-2005** - to provide quality and secured services for you and your clients.
- Fujitsu customers include **half the Fortune Global 500**.

1.3 XBRL Services Model

1. Convenient Pay per file engagement models:
 - a. Fujitsu gets data from Client in various sources (PDF/Excel/Word) and generates upload ready XBRL package.
2. Minimal/No XBRL training required
3. Cost savings to you on:
 - a. Salary of XBRL people/team for the year.
 - b. Maintaining knowledge(people) throughout the year for this “**once a year**” filing
 - c. Specifications / Taxonomies / Business rules might change – requiring more trainings and support.
 - d. With taxonomy extensions under consideration by MCA, ensuring that changes are covered and you stay **Future Proof**.
4. XBRL Package creation by **proven tools and technologies** which is used in 27 countries for past 10+ Years.

1.4 OFFERING

1.4.1 Model Max - Outsourcing



1.4.2 Tools – Software as a Service

Fujitsu is planning to launch its Software as a Service Model (SaaS) for India market. This will be released after Launch of MCA Portal.

1.5 DEMO OF FUJITSU XBRL TOOL

<http://www.fujitsu.com/global/services/software/interstage/solutions/xbrl/xwand-tools-demo.html>

<http://www.fujitsu.com/global/services/software/interstage/solutions/xbrl/>

1.6 SCOPE OF WORK

The Scope of the Work will include:

XBRL Conversion for annual financial statements of Clients as per understood scope of work and as per MCA Guidelines.

1.7 PRICE CARD

For Corporates / Firms

S. No	No. of Pages	Price Per Page in INR
1	< 500	1273
2	500 - 1000	1213
3	1000 - 5000	1155
4	5000+	1100

- Bulk Discounts and Referrals to accounting firms will be applicable on a case to case basis.
- Service tax will be extra
- Terms and Conditions Apply

Price of (Software as a Service – Pay per Use) will be launched after launch of MCA Portal.